Dear Friends of DLEC,

2019 was a transformative year for Denise Louie. We opened our doors to Mercy Magnuson Early Learning Center, enabling us to expand our reach to North Seattle and serve an additional 300 children and families each year. We take great pride in the uniquely holistic and self-sustaining model on which we have based our center. We are deeply grateful for our generous donors, sponsors, volunteers, and partnering organizations who have joined us in our expansion of support for the North Seattle communities who need it most.

During our 2018–19 program year, our organization served 718 children under the age of five and 592 unique families through our breadth of educational and community services. We met our goals with 85% of our preschoolers prepared for kindergarten, 90% of our infants and toddlers improving or maintaining developmental progress in four out of five domains that indicate school readiness, and 80% of caregivers reporting that our Play & Learn groups gave them a better understanding of their role in preparing their child for kindergarten.

As we continue to face unprecedented societal challenges, it is critical that we provide structures of support today while simultaneously helping our children to build their futures. Thank you to our donors, sponsors, volunteers, and community for making our work possible with your generosity and your care for our families. We hope you will continue to join us as we grow and adapt our services to the ever-changing landscape of our world.

Sincerely,

Susan Yang
Executive Director
### 2019-2020 Program Budget

#### FY19 Audited Revenue

<table>
<thead>
<tr>
<th>Program</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Head Start</td>
<td>$1,869,335</td>
</tr>
<tr>
<td>Early Head Start</td>
<td>$1,406,125</td>
</tr>
<tr>
<td>Other Govt Grants</td>
<td>$3,204,891</td>
</tr>
<tr>
<td>Fundraising &amp; Grants</td>
<td>$367,326</td>
</tr>
<tr>
<td>Capital Campaign Contributions</td>
<td>$10,207</td>
</tr>
<tr>
<td>United Way</td>
<td>$204,484</td>
</tr>
<tr>
<td>Tuition &amp; Fees</td>
<td>$205,037</td>
</tr>
<tr>
<td>Investments &amp; Other</td>
<td>$3,813</td>
</tr>
</tbody>
</table>

**Total** $7,271,218

#### FY19 Audited Expenses

<table>
<thead>
<tr>
<th>Expense</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Educational &amp; Program Services</td>
<td>$5,300,431</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>$483,730</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$223,672</td>
</tr>
</tbody>
</table>

**Total** $6,007,833

#### FY20 Budgeted Revenue

<table>
<thead>
<tr>
<th>Program</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Head Start</td>
<td>$1,903,235</td>
</tr>
<tr>
<td>Early Head Start</td>
<td>$1,425,108</td>
</tr>
<tr>
<td>Other Govt Grants</td>
<td>$1,753,520</td>
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<tr>
<td>Fundraising &amp; Grants</td>
<td>$410,000</td>
</tr>
<tr>
<td>Capital Campaign Contributions</td>
<td>$54,358</td>
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<tr>
<td>United Way</td>
<td>$180,000</td>
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<tr>
<td>Tuition &amp; Fees</td>
<td>$870,870</td>
</tr>
<tr>
<td>Investments &amp; Other</td>
<td>$2,000</td>
</tr>
</tbody>
</table>

**Total** $6,599,091

#### FY20 Budgeted Expenses

<table>
<thead>
<tr>
<th>Expense</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Educational &amp; Program Services</td>
<td>$5,786,090</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>$748,788</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$272,287</td>
</tr>
</tbody>
</table>

**Total** $6,807,165

### Our Community

#### Welcoming of All Households

<table>
<thead>
<tr>
<th>Household Type</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Homeless</td>
<td>6%</td>
</tr>
<tr>
<td>Foster Parent</td>
<td>1%</td>
</tr>
<tr>
<td>Teen Parent</td>
<td>1%</td>
</tr>
<tr>
<td>Single Parent</td>
<td>31.5%</td>
</tr>
<tr>
<td>Two Parents</td>
<td>57%</td>
</tr>
</tbody>
</table>

### Embracing Diversity

- 31.5% Black or African American
- 7% White
- 21% Hispanic/Latino
- 8% Bi/multi-racial
- 32% Asian
- .25% American Indian or Alaska Native
- .25% Native Hawaiian or Pacific Islander

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2018-2019 Denise Louie Education Center Annual Report
Opening the Doors to the Mercy Magnuson Early Learning Center

Serving 300 children and families, our Mercy Magnuson Early Learning Center completes a holistic offering for families at or below 30% of the annual median income. In partnership with Solid Ground, NeighborCare, and Mercy Housing Northwest, DLEC completes the circle of support in providing families with affordable housing, healthcare, transportation, and our early education childcare all in one location.

The Center’s uniquely self-sustaining private and public tuition model brings together diverse economic and cultural backgrounds in a rich and supportive learning environment – a place where all children can thrive and grow alongside their peers. Within the new 14,217 square-foot space, three preschool classrooms, two toddler classrooms, and one infant classroom accompany rooms for socialization, therapy, music, art, gross motor skills, and administrative offices.

With community support and the unique collaboration of multiple nonprofit agencies, children and families in the North Seattle community now have greater access to some of the most vital services needed to succeed. It is deeply rooted within DLEC’s mission to provide access to the high level of quality and educational integrity that pervades our work, and it is with great pride that we present this center as a testament to this tradition.
Our Children

Ensuring a Successful Start

Early Head Start (EHS) provides low-income families and women with children ages birth to three or who are pregnant with services to prepare their child for success. These services include weekly 90-minute home visits to provide caregivers with early learning activities, parent support, and health services in their home languages; bi-monthly caregiver socialization events to learn about group-selected topics from financial planning to health education; and early intervention through regular assessments of each child’s development.

- **82** infants, **119** toddlers, **8** pregnant mothers
- **>90%** of EHS children improved or maintained progress in four out of five developmental domains that indicate school readiness

Of the **33** children who aged out of EHS, 28 entered a Head Start program.

Preparing Kids for Kindergarten

Our Head Start (HS) preschool program serves predominately immigrant and refugee families whose children are ages three to five and have an income under $25,750 for a family of four. Priority for enrollment into the program is given to children in foster care, children with special needs and families experiencing homelessness.

- **3** preschool centers
- **164** children served throughout the program year
- **54%** of Head Start eligible children family’s income was below federal poverty level
- **97%** received dental, hearing, vision, and/or physical exams
- **85%** of preschoolers met or exceeded expectations and were prepared to enter kindergarten

“I believe that when children have a head start in life, it will lead them on a path to many future successes.”

- Erika Ortiz, Lead Teacher & Parent Alumi
Our Commitment

Engaging and Listening to Our Parents and Guardians

During our last program year, Denise Louie hosted bi-monthly parent nights where families helped select speakers and topics that best addressed their most immediate needs, including financial literacy, nutrition, and special needs. Our preschool classrooms also have parent-teacher conferences and home visits throughout the year to facilitate more intimate dialogues on each child’s educational progress. We encourage families to help children with their homework and to provide us with ongoing feedback. Finally, we welcome our families into the classroom for volunteering opportunities.

Parent Voices: the Driving Force of Policy Council

Our Policy Council is integral to our programs’ success and represents the families we serve. Every year, parent representatives are elected from both HS and EHS programs. Our parent-led Policy Council functions in partnership with our Board of Directors to approve policies, budgets, and hiring decisions, as well as provide program feedback.

- 36 parent nights
- 12 Policy Council meetings
- 6% of staff is former program parents

Our Families

Building Stronger Communities

Our family support and home visiting teams connect and educate parents on available resources ranging from housing and nutrition to immigration rights and healthcare. 948 referrals made for 373 families, including the following:

- 144 received emergency/crisis intervention to meet basic needs
- 44 received housing assistance
- 189 received adult education or English as a Second Language training
- 61 received job training
- 175 received health training
- 220 received parenting education
- 70 received mental health services
- 4 received child abuse or domestic violence support

Play & Learn Successes

For 2018-19, facilitators spoke English, Spanish, Cantonese, Mandarin, and American Sign Language.

110 sessions held in this year from 3 Play & Learn Groups

90 unique families served throughout the year

78% of participating caregivers better understand the role they play in helping the child in their care prepare for kindergarten since joining KPL

55% of participating households came from very low to moderate income households

Our Year-End 2018 Caregiver Survey Results

80% of participating caregivers overwhelmingly experienced increases in knowledge/understanding related to providing quality care to young children, 82% in caregiver-child behaviors that support positive child development, and 86% in social networks or social support.

84% of caregivers use community activities or services more often than they did before joining their KP&L group to help the child in their care learn and be healthy.
Our Donors

We are incredibly thankful for the generous support of our 2018-2019 donors. It is an honor to be building the foundations for opportunity with you and our families. Thank you.

- Dinner & Auction Corporate Sponsor

- Dinner & Auction Table Captain

- Contributed more than $1,000

- Grantor

- Employees Of Washington State

- Environmental Works

- eRates Rebates

- Ernst & Young LLP

- Arceli Escarzaga

- Ione & Oren Etzioni

- Facebook Payments Inc.

- Robert & Alma Feldpausch

- Kibrome Feleke

- Flora Ferguson

- Mr. Fine

- Greta Flinn

- Michaelene Fowler

- Fred Meyer Community Rewards

- Dennis & Ellen Friedman

- Kai Fujita

- Roger Fujita & Vicky Yuki

- Ming Fung

- Ms. Mimi Gan

- Guanqi Gao

- Edwin Garcia-Prieto

- Andrew Glass

- Ryan Goding

- Marcy Good

- GoodShop

- Gene Gousie & Kathy McMullen

- Joie Gowen

- Windermere Foundation

- Madeline Greeley

- Natasha Greyber

- Margaret Griffiths

- Sirimaskasem Family

- Lia Halasz

- Jessie Hammes

- Angela Han

- Susan Han & Gorman Wong

- Matt Harvey

- David Hays

- Health Plan of Washington

- Christopher & Michael Heath-Canlas

- Derek Heaton

- Tish Held

- Pinky Herrera

- Ying Huang

- Casey Huang

- David & Nikki Huang

- John Huits

- Richard Israel

- Relja Ivanovic

- Brianna Jackson

- Rishabh Jain

- Heidi Jensen

- Megan Jimenez

- Aimee Jones

- James Kaing & Karen Phu

- Mariko Kakiuchi

- Kawabe Memorial Fund

- Selam Kebebew

- Carolyn Kelly

- Glenn Kelman & Sylvia Lee

- Chris Kemper

- Miranda Kerker

- KidsGardening/Scotts

- Miracle-Gro Foundation

- Emma Kikelley

- Tia Kim & Richard Wang

- Jordan Kimball

- King County Employee Giving Program

- Chau Kies

- Gary Kneepkens

- Michael Bush & Sally Knodell

- John Koch

- Tonkin Architecture

- Jonathan & Aimee Kong

- Viven Koo

- Ben Koshy

- Kurtz

- Phan Lac

- Vincic Lee

- Jerry Lee

- Dale Lee

- Chloe Leipzig

- Ruth Anne Leiseg

- Helen Leung

- David Wilson & Sarah Leung

- Leyi Li

- Ms. Li

- Dave Libao

- Hannah Lidman

- Gretchen Lindstrom

- Elvis Ling

- Grace Little

- Sophie Liu

- Tony Liu

- Barnabas & Jo Lo

- Jack Lo

- Cindy Lock

- Adrian Lopez

- The Loughlin Family Foundation

- Fo-Ching Lu

- William Lum

- Nina Lou

- Xiang Hua Ma

- Chad Maglaque

- Marianne Mallen

- Emiko Mar

- Diana Marshall

- Yesenia Martinez

- Norma Martinez

- Sarah Mathew

- Matsukawa

- Peter McAteer

- Shauna McBride

- Puyallup Tribe of Indians

- Paula McCormick

- Sabryna McNally

- Drew Mixter

- Siti Mohamed

- Mitzi Moore

- Sonia Morales

- Molina Healthcare of Washington

- Tiffany Morgan

- Denise Moriqui

- Gina Mosier

- Muckleshoot Indian Tribe

- Lakeshore

- Kara Nakashima

- Andrea Nakata

- Cathy Neiman

- Bruce & Deborah Nelson

- Jenkis Ng

- Penjor & Chimi Ngudup

- Tina Nguyen

- Francis Nguyen

- Steven Nguyen

- Mai Nguyen & Lester Tran

- Peter & Claire Nichols

- Jane Nishita

- Mike Norberg

- Allison Northrop

- Northwest Asian Weekly Foundation

- Northwest Children’s Foundation

- Jennifer O' Connor

- Colleen Oliver

- Laura Orella

- Erika Ortega Ortiz

- Al Pacheco

- David Pang

- Hemangi Parab

- Sydney Parmars

- David Patterson

- Paula Perez

- Christopher Persons

- Kayla Pham

- Jim & Cindy Pinkerton

- Carrie Pokrefke

- Becky Pollock

- Salena Quan

- Shannon Quinn

- Tim Quinn

- Rafn Company

- Maria Elena Rapues

- Polly Reverman

- East West Bank

- Shelley Roberts

- William N Rumpf

- Safeco Insurance

- Isabel Sakamoto

- Satterberg Foundation

- SCDpda

- Seattle Children’s Hospital

- Seattle Foundation
Denise Louie Education Center promotes school and life readiness by providing multi-cultural early learning services in our classrooms and at our events have made an immeasurable impact on the lives of the people we serve. Thank you for believing in our mission of educating and empowering Denise Louie children and their families!

Thank you to our 177 volunteers for donating your time and energy to the families and children we support! Your 7,395 hours of service in our classrooms and at our events have made an immeasurable impact on the lives of the people we serve. Thank you for believing in our mission of educating and empowering Denise Louie children and their families!

We have included all donors who made financial contributions between November 1, 2018 to October 31, 2019. If your name has been omitted or misspelled, please accept our sincere apology, and contact us at nhuang@deniselouie.org or (425) 533-0805 so we may update our records.

**Our Volunteers**

Thank you to our 177 volunteers for donating your time and energy to the families and children we support! Your 7,395 hours of service in our classrooms and at our events have made an immeasurable impact on the lives of the people we serve. Thank you for believing in our mission of educating and empowering Denise Louie children and their families!

**MISSION:** Denise Louie Education Center promotes school and life readiness by providing multi-cultural early learning services to children and families, especially those who need our services the most. We will respect and preserve each child and family’s individuality, cultural heritage, and home language. We will promote personal and social responsibility with integrity and love in an environment defined by social justice and peace.
2018–19 Board of Directors

Kai Shih, President  
2014–Present  
Owner, Shih Investments

Jonathan J. Kong  
2014–Present  
Senior Associate, Camber Collective

Linh Tran  
2018–Present  
Assistant Attorney General, WA State  
Office of the Attorney General

Ruby Asiodche  
2019–Present  
Privacy Officer, BECU

Mitzi Moore, Treasurer  
2013–Present  
Manager, Assurance Services,  
Ernst & Young

Wei Ying Wong  
2019–Present  
Vice President, Learning & Innovation,  
Woodland Park Zoological Society

Kristen Burm  
2017–Present  
Non-Voting Member Business  
Administrator, Microsoft

Laura Schmiedeknecht  
2017–Present  
Marketing and Community Relations  
Representative, Amerigroup

Mary Sprute  
2019–Present  
Associate Portfolio Manager,  
Ballmer Group

Fuchsia-Rose Camacho  
2015–Present  
Former DLEC Parent

Joan Cole Duffell  
2012–Present  
Executive Director,  
Committee for Children

2018–19 Policy Council

Mekedes Birke  
Sebastiana Laureano  
Danielle Murray  
Alex Truong

Cuina Chen  
Christine Ma  
Yadira Ramirez-Cortes  
Vay Vong

Xiao Fen Deng  
Crystal Mendoza  
Jeronimo Santiago  
Haiyan Yi

Leo Fesili  
Fatiya Mohamed  
Paola Sierra Gonzalez

Locations

Early Head Start & Administration Office  
5333 15th Ave. S.  
Seattle, WA 98108  
Tel (206) 767-8223  
Fax (206) 767-2919

Lake Washington  
9061 Seward Park Ave. S., Bldg. 16  
Seattle, WA 98118  
Tel (206) 721-0214  
Fax (206) 721-8025

Beacon Hill  
3327 Beacon Ave. S.  
Seattle, WA 98144  
Tel (206) 725-9740  
Fax (206) 725-9775

Mercy Magnuson Place  
7101 62nd Ave. N.E.  
Seattle, WA 98115  
Tel (206) 767-8223  
Fax (206) 767-2919

International District  
801 S. Lane St.  
Seattle, WA 98104  
Tel (206) 621-7880  
Fax (206) 621-8814

Give to DLEC  
Our children and families  
depend on your support.  
To make a donation, please visit: Deniselouie.org/give/donate