



**718**

children under the age of five



**592**

unique families served



**948**

referrals made

**53%**

immigrants  
and refugees

**25**

languages  
spoken



## Dear Friends of DLEC,

2019 was a transformative year for Denise Louie. We opened our doors to Mercy Magnuson Early Learning Center, enabling us to expand our reach to North Seattle and serve an additional 300 children and families each year. We take great pride in the uniquely holistic and self-sustaining model on which we have based our center. We are deeply grateful for our generous donors, sponsors, volunteers, and partnering organizations who have joined us in our expansion of support for the North Seattle communities who need it most.

During our 2018-19 program year, our organization served 718 children under the age of 5 and 592 unique families through our breadth of educational and community services. We met our goals with 85% of our preschoolers prepared for kindergarten, 90% of our infants and toddlers improving or maintaining developmental progress in four out of five domains that indicate school readiness, and 80% of caregivers reporting that our Play & Learn groups gave them a better understanding of their role in preparing their child for kindergarten.

As we continue to face unprecedented societal challenges, it is critical that we provide structures of support today while simultaneously helping our children to build their futures. Thank you to our donors, sponsors, volunteers, and community for making our work possible with your generosity and your care for our families. We hope you will continue to join us as we grow and adapt our services to the ever-changing landscape of our world.

Sincerely,

Susan Yang  
Executive Director

谢谢 **Salamat**  
**Nuwari**  
Galatoomi धन्यवाद  
謝謝 **THANK YOU**  
ຂອບໃຈ **Yekeniyeley**  
MAHADSANID شكرا 唔該  
Cảm ơn bạn **Gracias**

# 2019-2020 Program Budget

## FY19 Audited Revenue

Head Start	\$1,869,335
Early Head Start	\$1,406,125
Other Govt Grants	\$3,204,891
Fundraising & Grants	\$367,326
Capital Campaign Contributions	\$10,207
United Way	\$204,484
Tuition & Fees	\$205,037
Investments & Other	\$3,813
<b>Total</b>	<b>\$7,271,218</b>

## FY19 Audited Expenses

Educational & Program Services	\$5,300,431
Management & General	\$483,730
Fundraising	\$223,672
<b>Total</b>	<b>\$6,007,833</b>

## FY20 Budgeted Revenue

Head Start	\$1,903,235
Early Head Start	\$1,425,108
Other Govt Grants	\$1,753,520
Fundraising & Grants	\$410,000
Capital Campaign Contributions	\$54,358
United Way	\$180,000
Tuition & Fees	\$870,870
Investments & Other	\$2,000
<b>Total</b>	<b>\$6,599,091</b>

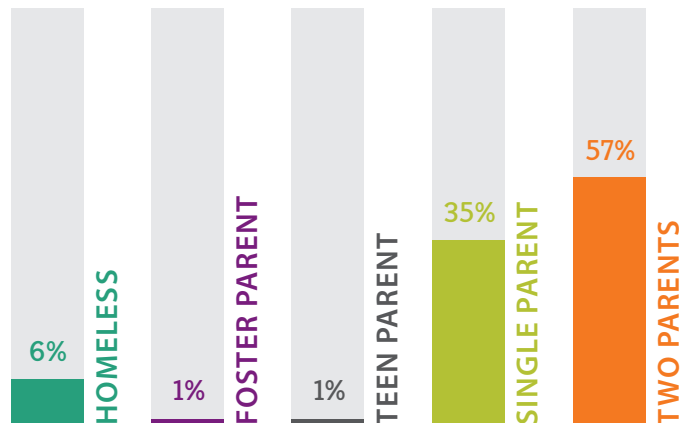
## FY20 Budgeted Expenses

Educational & Program Services	\$5,786,090
Management & General	\$748,788
Fundraising	\$272,287
<b>Total</b>	<b>\$6,807,165</b>

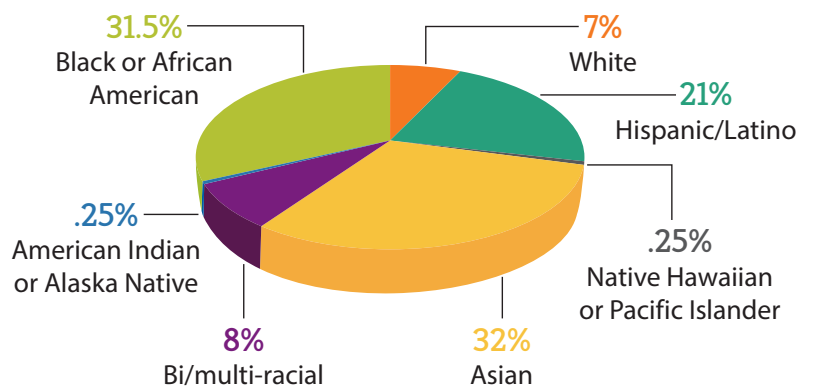


## Our Community

### Welcoming of All Households



### Embracing Diversity





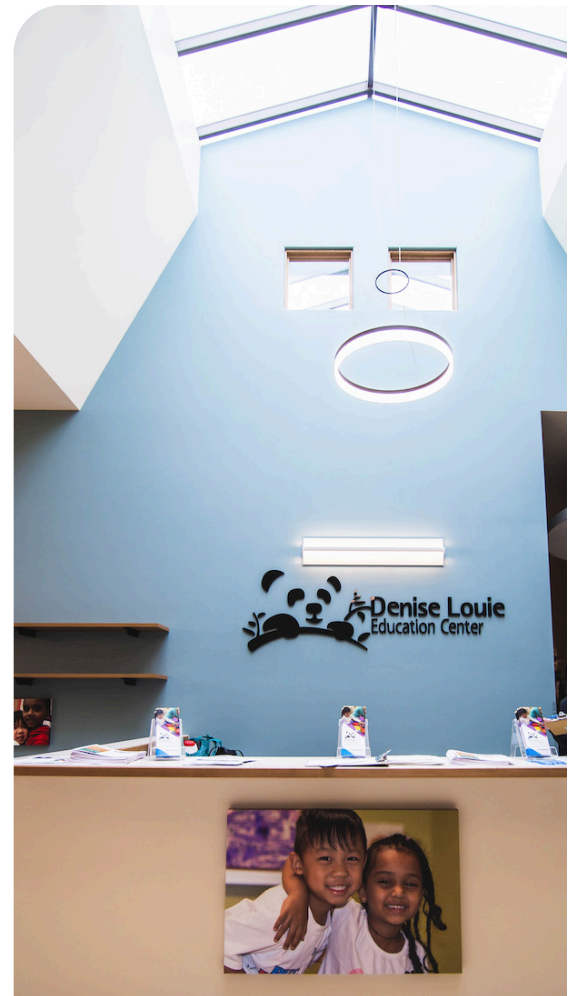


## Opening the Doors to the Mercy Magnuson Early Learning Center

Serving 300 children and families, our Mercy Magnuson Early Learning Center completes a holistic offering for families at or below 30% of the annual median income. In partnership with Solid Ground, NeighborCare, and Mercy Housing Northwest, DLEC completes the circle of support in providing families with affordable housing, healthcare, transportation, and our early education childcare all in one location.

The Center's uniquely self-sustaining private and public tuition model brings together diverse economic and cultural backgrounds in a rich and supportive learning environment – a place where all children can thrive and grow alongside their peers. Within the new 14,217 square-foot space, three preschool classrooms, two toddler classrooms, and one infant classroom accompany rooms for socialization, therapy, music, art, gross motor skills, and administrative offices.

With community support and the unique collaboration of multiple nonprofit agencies, children and families in the North Seattle community now have greater access to some of the most vital services needed to succeed. It is deeply rooted within DLEC's mission to provide access to the high level of quality and educational integrity that pervades our work, and it is with great pride that we present this center as a testament to this tradition.







## Our Children

### Ensuring a Successful Start

Early Head Start (EHS) provides low-income families and women with children ages birth to three or who are pregnant with services to prepare their child for success. These services include weekly 90-minute home visits to provide caregivers with early learning activities, parent support, and health services in their home languages; bi-monthly caregiver socialization events to learn about group-selected topics from financial planning to health education; and early intervention through regular assessments of each child's development.

- **82** infants, **119** toddlers, **8** pregnant mothers
- **>90%** of EHS children improved or maintained progress in four out of five developmental domains that indicate school readiness

*"I believe that when children have a head start in life, it will lead them on a path to many future successes."*

– Erika Ortiz, Lead Teacher & Parent Alumni

**Of the 33 children** who aged out of EHS, **28** entered a Head Start program.

### Preparing Kids for Kindergarten

Our Head Start (HS) preschool program serves predominately immigrant and refugee families whose children are ages three to five and have an income under \$25,750 for a family of four. Priority for enrollment into the program is given to children in foster care, children with special needs and families experiencing homelessness.

- **3** preschool centers
- **164** children served throughout the program year
- **54%** of Head Start eligible children family's income was below federal poverty level
- **97%** received dental, hearing, vision, and/or physical exams
- **85%** of preschoolers met or exceeded expectations and were prepared to enter kindergarten



# Our Commitment

## Engaging and Listening to Our Parents and Guardians

During our last program year, Denise Louie hosted bi-monthly parent nights where families helped select speakers and topics that best addressed their most immediate needs, including financial literacy, nutrition, and special needs. Our preschool classrooms also have parent-teacher conferences and home visits throughout the year to facilitate more intimate dialogues on each child's educational progress. We encourage families to help children with their homework and to provide us with ongoing feedback. Finally, we welcome our families into the classroom for volunteering opportunities.

## Parent Voices: the Driving Force of Policy Council

Our Policy Council is integral to our programs' success and represents the families we serve. Every year, parent representatives are elected from both HS and EHS programs. Our parent-led Policy Council functions in partnership with our Board of Directors to approve policies, budgets, and hiring decisions, as well as provide program feedback.

- **36** parent nights
- **12** Policy Council meetings
- **6%** of staff is former program parents

## Our Families

### Building Stronger Communities

Our family support and home visiting teams connect and educate parents on available resources ranging from housing and nutrition to immigration rights and healthcare. 948 referrals made for 373 families, including the following:

- **144** received emergency/crisis intervention to meet basic needs
- **44** received housing assistance
- **189** received adult education or English as a Second Language training
- **61** received job training
- **175** received health training
- **220** received parenting education
- **70** received mental health services
- **4** received child abuse or domestic violence support



## Play & Learn Successes

**For 2018-19**, facilitators spoke English, Spanish, Cantonese, Mandarin, and American Sign Language.

**110** sessions held in this year from 3 Play & Learn Groups

**90** unique families served throughout the year

**78%** of participating caregivers better understand the role they play in helping the child in their care prepare for kindergarten since joining KPL

**55%** of participating households came from very low to moderate income households

Our Year-End 2018 Caregiver Survey Results

**80%** of participating caregivers overwhelmingly experienced increases in knowledge/understanding related to providing quality care to young children, **82%** in caregiver-child behaviors that support positive child development, and **86%** in social networks or social support.

**84%** of caregivers use community activities or services more often than they did before joining their KP&L group to help the child in their care learn and be healthy.



# Our Donors

We are incredibly thankful for the generous support of our 2018-2019 donors. It is an honor to be building the foundations for opportunity with you and our families. Thank you.

● Dinner & Auction Corporate Sponsor    + Dinner & Auction Table Captain    \* Contributed more than \$1,000    ▲ Grantor

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We have included all donors who made financial contributions between November 1, 2018 to October 31, 2019. If your name has been omitted or misspelled, please accept our sincere apology, and contact us at [nhuang@deniselouie.org](mailto:nhuang@deniselouie.org) or (425) 533-0805 so we may update our records.

## Our Volunteers

Thank you to our 177 volunteers for donating your time and energy to the families and children we support! Your 7,395 hours of service in our classrooms and at our events have made an immeasurable impact on the lives of the people we serve. Thank you for believing in our mission of educating and empowering Denise Louie children and their families!

Bashin A	Ejay Delos Reyes	Linh Khuu	Hafishah Math	Lailanie Rabena	Sandy Velagapudi
Zaius Abdulla	Xiao Fen Deng	Xuan Mai (Mai) Kim	Autumn McCart	Yadira Ramirez-Cortes	Juan Vera-Alvarez
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**MISSION:** Denise Louie Education Center promotes school and life readiness by providing multi-cultural early learning services to children and families, especially those who need our services the most. We will respect and preserve each child and family's individuality, cultural heritage, and home language. We will promote personal and social responsibility with integrity and love in an environment defined by social justice and peace.

# 2018–19 Board of Directors

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2013–Present

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2019–Present

Associate Portfolio Manager,

Ballmer Group

## **Linh Tran**

2018–Present

Assistant Attorney General, WA State

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## **Wei Ying Wong**

2019–Present

Vice President, Learning & Innovation,

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Our children and families  
depend on your support.

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visit: [Deniselouie.org/give/donate](https://deniselouie.org/give/donate)

# 2018–19 Policy Council

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## Locations

### **Early Head Start & Administration Office**

5333 15th Ave. S.  
Seattle, WA 98108

Tel (206) 767-8223  
Fax (206) 767-2919

### **Lake Washington**

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Seattle, WA 98118

Tel (206) 721-0214  
Fax (206) 721-8025

### **Beacon Hill**

3327 Beacon Ave. S.  
Seattle, WA 98144

Tel (206) 725-9740  
Fax (206) 725-9775

### **Mercy Magnuson Place**

7101 62nd Ave. N.E.  
Seattle, WA 98115

Tel (206) 767-8223  
Fax (206) 767-2919

### **International District**

801 S. Lane St.  
Seattle, WA 98104

Tel (206) 621-7880  
Fax (206) 621-8814