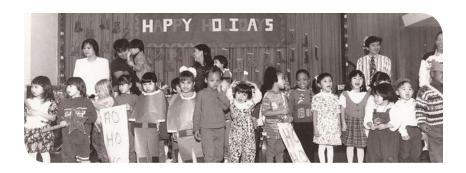


ANNUAL REPORT







Dear Friends of DLEC,

2018 marked Denise Louie's 40th anniversary as an organization. We were founded in response to the unmet needs of Asian immigrant workers in Seattle's International District. As Seattle's immigrant community has grown, DLEC has evolved to meet these changing needs, while continuing to provide high-quality, multicultural family services to all that need them. We would not be able to commemorate these past four decades without recognizing the hard work of our staff and the generosity of our donors. I am grateful for their commitment to our mission and longevity!

During the 2017-18 program year, our organization reached 584 children under the age of 5, and 491 individual families. We reached our goals that 85% of our preschoolers were prepared for kindergarten; 90% of our infants and toddlers improved or maintained their developmental progress in four out of five domains that indicate school readiness; and 80% of caregivers reported that our Play & Learn groups gave them a better understanding of their role in preparing their child for kindergarten.

In addition to providing much-needed early learning services this past year, we have been preparing to open the doors of our new site, Mercy Magnuson Early Learning Center, in fall of 2019. Our new site will expand to north Seattle while serving an additional 300 children and their families every year. DLEC has thrived because of our steadfast commitment to meeting our community's ever-changing needs. The Mercy Magnuson Early Learning Center is a testament to this commitment.

After 40 years, our work to close the opportunity gap for Washington's children is more critical than ever before. We are proud to stand by our families, and look forward to expanding our reach to new ones in the next year. Thank you again for your commitment to our organization's and families' successes. We look forward to your support over the next 40 years!

Sincerely,

Susan Yang Executive Director

2017-2018 Program Budget

FY18 Audited Revenue	
Head Start	\$ 1,717,177
Early Head Start	\$ 1,382,210
Other Govt Grants	\$896,862
Fundraising & Grants	\$566,725
Capital Campaign Contributions	\$10,000
United Way	\$214,401
Tuition & Fees	\$181,828
Investments & Other	\$481
Total	\$4,969,684

FY18 Audited Expenses	
Educational & Program Services	\$4,547,695
Management & General	\$495,640
Fundraising	\$181,631
Total	\$5,224,966

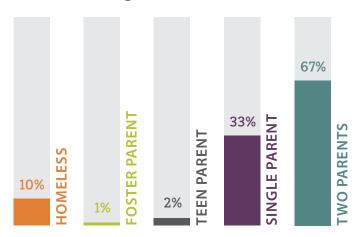
FY19 Budgeted Revenue	
Head Start	\$1,717,177
Early Head Start	\$1,382,210
Other Govt Grants	\$885,272
Fundraising & Grants	\$311,000
United Way	\$213,148
Tuition & Fees	\$203,546
Investments & Other	\$6,000
Total	\$4,718,353

FY19 Budgeted Expenses	
Educational & Program Services	\$4,320,856
Management & General	\$484,048
Fundraising	\$200,272
Total	\$5,005,176

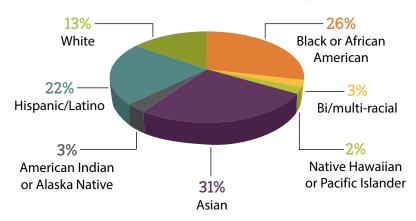


Our Community

Welcoming of All Households



Embracing Diversity









Our Children

Ensuring a Successful Start

Early Head Start (EHS) provides low-income families with children ages birth to three or who are pregnant with services to prepare their child for success. These services include weekly 90-minute home visits to provide caregivers with early learning activities, parent support, and health services in their home languages; bi-monthly socialization events to bring together caregivers to learn about topics they choose, from financial planning to health education; and early intervention through regular assessments of children's development milestones to identify special needs and provide resources as early as possible.

- 85 infants, 110 toddlers, 12 pregnant mothers
- >90% of EHS children improved or maintained progress in four out of five developmental domains that indicate school readiness

Of the 28 children who aged out of EHS, 23 entered a Head Start program and 3 entered another early childhood program.

Preparing Kids for Kindergarten

Our Head Start (HS) preschool program serves predominately immigrant and refugee families whose children are between ages three and five, and have an income under \$25,100 for a family of four. Priority for enrollment into the program is given to children in foster care, homeless families, and children with special needs.

- 3 preschool centers
- 174 children served throughout the program year
- 5.8% of Head Start eligible children in Seattle were served by DLEC
- 99% received dental, hearing, vision and/or physical exams
- 85% of preschoolers met or exceeded expectations and were prepared to enter kindergarten

From Early Learners to Top Readers

This year, 77 families and 86 children from our EHS program participated in our annual Read-a-Thon, a threemonth literacy event to support learning experiences at home. Parents and caregivers received training on interactive reading practices, such as describing illustrations and asking open-ended questions to their little readers. We distributed 139 books in nine different languages for our families, and our 86 children recorded a total of 59,304 minutes reading during our Read-a-Thon. With the help of parents and caregivers, our top three readers Chloe (27 months), Daniel (39 months), and Biruk and Mia (16 and 24 months) submitted a total of 15,690 reading minutes—an average of nearly 44 minutes a day!





The Deng Family: From DLEC Preschool to the University of Washington!

When Yan moved to the United States from China, her son, Jia Hao, was only one years old. As Yan didn't speak any English, the cultural and language barriers made for a difficult transition. Fortunately, Yan was able to enroll Jia Hao at Denise Louie's Beacon Hill preschool site, having learned about DLEC through the community. While her son attended preschool, Yan took English classes and volunteered her time to serve as a member of DLEC's Policy Council Member, providing feedback and guidance on the direction the organization was headed, as well as participated in hiring decisions. When Jia Hao entered grade school, Yan, who was then a teacher's assistant at DLEC, took the opportunity to also go back to school and earn a degree in Early Childhood Education. After graduating, she took on the role of Lead Teacher at our Beacon site. Yan has been a DLEC staff member for 14 years. Her son is now 19 years old and is currently in his first year as an engineering student at the University of Washington.

Our Families

Building Stronger Communities

Our family support and home visiting teams connect and educate parents on available resources ranging from housing and nutrition to immigration rights and healthcare. 1,194 referrals made for 288 families, including the following:

- 134 received emergency/crisis intervention to meet basic needs
- 86 received housing assistance
- 192 received adult education or English as a Second Language training
- 115 received job training

- 209 received health training
- 220 received parenting education
- 148 received mental health services
- 3 received child abuse or domestic violence support

Engaging and Listening to Our Parents and Guardians



Last program year, Denise Louie hosted bi-monthly parent nights where families help choose topics and speakers to identify and support their most immediate needs, with topics ranging from financial literacy,

nutrition and special needs. Our preschool classrooms also have parent-teacher conferences and home visits throughout the year to facilitate more intimate dialogues on children's educational progress. We encourage families to help children with their homework, as well as to provide us with ongoing feedback and we welcome families to volunteer in classrooms.

Our Policy Council is integral to our programs' success and represents the families we serve. Every year, parent representatives are elected from both HS and EHS programs. Our parent-led Policy Council functions in partnership with our Board of Directors to approve policies, budgets, and hiring decisions, as well as provide program feedback.

- 24 parent nights
- 12 Policy Council meetings
- 10% of staff is former program parents

Our Commitment

More Bonding: Circle of Security

Circle of Security is an eight-week, research-based intervention program designed to help parents understand child attachment patterns, increase their awareness of children's needs, and improve their responses to meet them. Each group focused on eight to ten parents, and was offered in English, Spanish and Mandarin.

• 22 families served through Circle of Security

More Wellness: Health Care Institute Training

Health Care Institute (HCI) trainings empower staff and families to be the first and most important guardian of their children's health. HCI focuses on coping with common childhood illnesses through tips, a health book and various tools to help keep the doctor away all year long.

- 38 families participated in HCI trainings
- 94% of participants reported using what they learned in HCI trainings at home

More Caregiver Support: Kaleidoscope Play and Learn

For eight years, Denise Louie has partnered with the Seattle Public Library (SPL) and Child Care Resources to offer Kaleidoscope Play and Learn—a free, drop-in program designed to create a safe, culturally diverse environment for caregivers and young children to learn and explore together. Current facilitators speak English, Spanish, Amharic, German, Cantonese and American Sign Language.

- 129 90-minute Play & Learn sessions held last year at three SPL branches (Columbia City, Lake City, and Rainier Beach)
- 92 unique families served throughout the year
- 80% of caregivers reported that Play and Learn gave them a better understanding of their role preparing their child for kindergarten
- 65% participating households came from very low- to moderateincome households





Coming Soon: Mercy Magnuson Early Learning Center

In 2018, DLEC completed a \$4.3 million capital campaign for our to reach an additional 300 children north Seattle where nearby public schools had reported an increasing number of children qualifying for free and reduced lunches. Located next to Solid Ground's Sand Point Housing campus, which provides transitional and permanent housing, DLEC will be able to provide more services to families who need it most with the help of our community partners. The Center is part of a larger redevelopment project led by Mercy Housing Northwest that will provide access of health care, affordable housing and early learning services to vulnerable families. The Mercy Magnuson Early Learning Center will offer preschool, infant and toddler classrooms, as well as rooms for socialization, therapy, music, art, gross motor skills and administrative offices. For more information, please visit www.thefirstyears.org.

Our Donors

We are incredibly thankful for all of our donors' generous support last year. Their contributions have helped to create more opportunities for and to ensure the success of the children and families we serve every day!

* Dinner & Auction Corporate Sponsor + Dinner & Auction Table Captain ▲ Contributed more than \$1,000 • Granton

Leonard Aamodt Dua Abudiab William Affolter Jason Allen

Afrose Almani & William Duncan ▲
AmazonSmile Foundation
Amerigroup Washington ★▲

Anonymous

Emily Anthony & David Maymudes

Ron Aquino

Arcora - The Foundation of

Delta Dental WA * 🛦

Rich Asiodche Kristy Baker Teresita Batayola Amy Bensinger Aster Berhane

Larry Macmillan & Billie Young

Doreen Bingo Bridgette Blakey Sine & Kendall Bodden 🛦

Skylar Boggs
Ryan Boyd
Mark Bradley
Adriann Braiker
Jane Brown
Samantha Burm
Kristen Burm +

Michael Bush & Sally Knodell

Timothy Callahan
Fuchsia-Rose Camacho
Camber Collective *
Justin & Natalie Campbell A

Justin & Natalie Campbe Debra Cannon Laura Cantrell

Livi & Chase Carpenter ▲

Shu Ying Cao

Alice Casey
Deborah Casso
Cathay Bank * •
Justin Chan
Rebecca Chan
Herry Changard
Gildas Cheung
Dan Chhan •+

Maiko Winkler-Chin Janet Choi

Janice Deguchi & Chris Grabowski

Erica Chung
City of Seattle
Jennifer Civitts
Dulcie Claassen
Jennie Cochran-Chinn &

Brian Chinn A

Committee for Children * A
Shena Smith-Connolly

Diane Cowles Kherlen Cox Katie Cramer

Cummings, Fraser + Associates, LLC *▲

David Della A+ Mark Della

Kathryn & Michael DeRosier

Megan DeRosier Pamela Derry Ritesh Desai

Cheryl DiNovi & John Thull Daniel DiPasquo & Robin Li

Brenda Dodd Alice Doyel

Denny & Joan Duffell ▲+
East West Bank ★ ▲ ●
Tracy & Ned Elliott & Kilkelly
Emerald City Graphics ★ ▲
Environmental Works ★ ▲
Ernst & Young LLP ★ ▲
Ivone & Oren Etzioni ▲

Paul Facchini & Ethelyn Abellanosa 🛦

Facebook Payments Inc. A

Erika Fardig Danielle Faricelli

Robert & Alma Feldpausch A+

Kibrome Feleke
Flora Ferguson
Zaldy Fernandez
Mike Fitz
Carla Forney
Eric & Jennie Fox
Stephanie Fox

Fred Meyer Community Rewards

Kai Fujita Ming Fung Gayle Funk Andrew Glass ▲ GoodShop Avery Gorter

Gene Gousie & Kathy McMullen

Madeline Greeley Anastasia Greeley Natasha Greyber ▲ Patrick Hains Jessie Hammes Linnea Hansen Shawn Hao Charlotte Henkle Rosa Hernandez

Francis & Irma Herrmann A
Brandon Hersey

Benedict Hinrichs Aliya Hirji James Hong

David & Nikki Huang ▲+

Ying Huang Erin Hutchinson Jackie Jainga-Hyllseth Interim Community Development Association

Parson Iosua Elaine Ishihara Richard Israel Brianna Jackson Mike Johns Lesley Jones

Glenn Kelman & Sylvia Lee 🛦

Emma Kilkelly
Tia Kim & Richard Wang

Abe Kim Michelle Kim

King County Employee
Giving Program ▲

Kirlin Charitable Foundation $\blacktriangle \bullet$

Karen Ko

Jonathan & Aimee Kong A+

Ben Koshy

Amanda Kuhlmann

Sally Last & Patrick Hamacher A

Mary Rebecca Lee ▲+

Alvin Lee

Vincci Lee

Grace & Johnny Lee

Chloe Leipzig
Pui Leung
Dave Libao
Hannah Lidman
Marc Linn
Suet Lock
Adrian Lopez
Andrea Lovanhill
Fo-Ching Lu

Lucky Seven Foundation A • William Lum
Nina Luu
Xiang Hua Ma
Richard Mar
Emiko Mar
Diana Marshall

Jeremy & Karen Mazner

Laura McAlister
Paula McCormick
Medina Foundation •
Mental Wellness Foundation •

Mercy Housing Northwest

Nate Michel

Linda Minato

Microsoft Alumni Network Milliman Charitable Giving Matching Program

Molina Healthcare of Washington *****▲

Mitzi Moore & Kyle Piskel 🛧

Molly Moore Sonia Morales Tiffany Morgan Denise Moriguchi

Muckleshoot Indian Tribe 🛦 🍨

Marla Mullen Momo Nakamura Heili A Nalla Katterine Nazario Bruce & Deborah Nelson

Randall Nelson Jenkis Ng Steven Nguyen Minh-Duc Nguyen Jessica Nguyen Peter & Claire Nichols Mike Norberg

Norcliffe Foundation •

Allison Northrop

Northwest Children's Fund 🛦 🌕

Erinna O'Brien Mark Okazaki Michael Omura Ndema Oojong

Hemangi Parab & Vikas Bhatia 🛧

Ruben Pardo A

Jared Pierce

Jim & Cindy Pinkerton

Jason D Prater

Puyallup Tribe of Indians 🛦 •

Tim Quinn
Rafn Company *
Sadie Raney
Laura Reding
Mia Ren
Angela Roh
Sandra Rowell
Seth & Khanh Rudin A
William N Rumpf
Jane Rupert
Arigin Sakda
Salesforce.org
Erich Salvador

Erich Salvador
Sharon Tomiko Santos
Satterberg Foundation •
Matthew Saunders
Kerry Schimmelbusch
Laura Schmiedeknecht

SCIDpda *****▲

Seattle Betsuin Buddhist
Women's Association ●
Seattle Children's Hospital *▲
Seattle Foundation ▲●

Vidya Sekhar Allison Sheneman

Sheng-Yen Lu Foundation A • Kai Shih & Ingrid Chiang A+ Zev & Robin Siegl Lara Sim Ghida Sinno Amanda Snell Elizabeth Spalt George Sprietsma Sarah Stamey Joe Stansell A Lee Stanton Susan Stasik Paula Steinke

Stolte Family Foundation A • Judy Summerfield Ellen Suzuki

Quinnie Tan 🛦 Kristin Tan Thanh Tang Sarah Taubman **Andy Taylor** The Benevity Community Impact Fund **A** The GE Foundation

The Stocker Foundation A. The Tulalip Tribes A • Tyler Moriguchi & Thy Pham **Chris & Nancy Towers** Linh Tran

Truist Chloe Tsang **Gregory Tuai** Union Bank Foundation A. United Healthcare *****▲ United Way of King County ▲● Pradeepta Upadhyay

Uwajimaya 🛦 🌘 Janelle Velazquez Sanjeev Verma Roy Walker Michael Wang + Mary Wang Justin Wang

Neil Warfield & Erin Toland A+ Washington State Combined Fund, **Employees of Washington State** Washington Women's Foundation A • **David Weston**

Dom Williams A Josephine Willis James Wong ▲+ Rick Wong & Leanne Nishi-Wong Jennifer Wooten Felix Wu Susan Yang & Jeff Rupert A+ **Emily Yang** Maria Veira Yepes

McKay Young Judy Yu & Clay Hall A Chunda Zeng **Huiming Zhao**

Winston Yeung

We have included all donors who made financial contributions between November 1, 2017 to October 31, 2018. If your name has been omitted or misspelled, please accept our sincere apology, and contact us at nhuang@deniselouie.org or (206) 973-1810 x301 so we may update our records.

Our Volunteers

Thank you to our 105 volunteers for donating their time and energy to the families and children we serve! Your 6,387 hours of service in our classrooms and at our events have made an immeasurable impact on the lives of the people we serve. Thank you for believing in our mission of educating and empowering Denise Louie children and their families!

Abdi Ali Cuong Mai Aiyi Lei Allen Su Alondra Vaca Andrew Csizmadia Angela Noriega Anh Pham Annie Weng Aracely Magana **Arvind Bhat** Atul Shah Bhavani Thungathusthi Bing Lee Bing Neng Cai Binh Nguyen Carmen Ramirez Catherine Choy Chau Nguyen Cheyenne Fields Claire Perez Crystal Rodriguez Iyun Su

Daniel Tessema Dominic Amorosia Elisa Yuen Elpidio Ruiz **Emily Petersen** Erica Hayes Erik Lew Eva Lin Fardosa Nuur Fran Kavelaars Glenda Lin Gorman Eng Guanghua Zhou Hai Q Haimanot Tariku Hang Nguyen Heather Kim Hui Zhou Huiwen Situ

Jacqueline Garcia Jean Huang Jia Wang Jo Green Joana Rivera Joel Oerter Juanyuan Li Justina Guyott Kaimi Huang Karen Zhong Karla Marroquin Karla Rosas Hernandez Kenny Ma Kie Wa Leong **Kiet Vong** Lailanie Rabena Liana Rusly Lici Wu Lie Yu Lijuan Yuan

Jacqueline Do

Lisa Cain Maleni Estrada Marcela Serritos Marcus Dover Marissa Wong Matt Nees Megan OPatry Melanie Orejudos Mimi Schear Nance Zener Nicole Pinkus Nu Giang Penny Low Qi Ma Qiao Cui Qin Zhao Qing Qing Huang Rahel Biru Ramziya Amini Rebecca Chin Reina Miyamoto

Riquelma Rosas-Ramos Rizwan Jamal Rosa Castaneda Ruth Sigua Samantha Brown Sandy Fung Seth Acker Shelena Yarukhina Shuang Tang Stephanie Louie Suhua Huang Suna Mai Tehya Widmann **Tian Ying Yang** Tiantian Gao Tien Nguyen Vergie Johnson Violet Brede Vong Meng Yee Wanying Sang Wendy Rose

Xia Song Xiang Ma Xiao Huang Xiao Ou Yang Xinyi Wu Xiuxia Yu Xue Yi Chen Yan Han Yan Qiong Zhao Yan Yi Chen Yaneli Iman Yanni Wang Yen Ta Yi Jin Yuki Lin Yuxia Li

MISSION: Denise Louie Education Center promotes school and life readiness by providing multi-cultural early learning services to children and families, especially those who need our services the most. We will respect and preserve each child and family's individuality, cultural heritage, and home language. We will promote personal and social responsibility with integrity and love in an environment defined by social justice and peace.

2017-18 Board of Directors

Kai Shih, President

2014-Present

Owner, Shih Investments

Hemangi Parab, Vice President

2016-Present

Program Manager, Microsoft

Mary Rebecca Lee, Secretary

2017-2018

Security Program Manager, Microsoft

Mitzi Moore, Treasurer

2013-Present

Manager, Assurance Services,

Ernst & Young

Kristen Burm

2017-Present

Business Administrator, Microsoft

Fuchsia-Rose Camacho

2015-Present

Former DLEC Parent

Joan Cole Duffell

2012-Present

Executive Director, Committee

for Children

Aliya Hirji

2018-Present

Admissions Director & Nutritionist,

Living Montessori

Jonathan J. Kong

2014-Present

Senior Associate, Camber Collective

Erin Toland

2017-Present

Attorney, Perkins Coie LLP

Michael Wang

2016-Present

Program Manager, Amazon

Give to DLEC

Our children and families depend on your support. To make a donation go to: www.deniselouie.org/getinvolved/donate/

2017–18 Policy Council

Tunzala Abil Nurie Ahmed Imam Al Ademi Mekedes Birke

Maria Bruno Munos **Ruth Contreras Rodriguez**

Eloisa Cruz Xiao Fen Deng

Loi Do

Xiao Hong Huang Martha Langarcia

Nueng Lee

Christine Ma

Etagegnehu Mequanint

Danielle Murray Telea Noriega

Carmen Ramirez

Lucia Ruiz

Ben Su

Angelica Tlatenchi Castro

Alex Truong

Eugene Tumbaga Hongbing Wu

Angela (Ying) Xu

Alice Yau Gui Hua Yu Yan Qiong Zhao

Tel (206) 621-7880

Fax (206) 621-8814

Tel (206) 721-0214

Fax (206) 721-8025

Locations

Administrative Office

1930 6th Ave. S., Ste. 401 Seattle, WA 98134

Early Head Start Office

5333 15th Ave. S. Seattle, WA 98108

Beacon Hill

3327 Beacon Ave. S. Seattle, WA 98144

Tel (206) 973-1810

Fax (206) 260-8853

Tel (206) 767-8223

Fax (206) 767-2919

Tel (206) 725-9740 Fax (206) 725-9775 International District

801 S. Lane St. Seattle, WA 98104

Lake Washington 9061 Seward Park Ave. S., Bldg. 16

Seattle, WA 98118

Mercy Magnuson Place

7101 62nd Ave NE Seattle, WA 98115 *Opening fall of 2019!*

8 2017-2018 Denise Louie Education Center Annual Report